

Jumpstart

We help companies shipping AI products prove their system is trustworthy — before an enterprise customer, regulator, or investor demands evidence they don't have.

THE PROBLEM

- An enterprise deal is stalled in procurement — the customer wants independent evidence your AI is safe and trustworthy before they sign
- A vendor questionnaire arrived with AI-specific questions your team can't confidently answer — and "we built it, we're confident in it" isn't an acceptable response
- You're launching an AI feature into enterprise or regulated markets without third-party validation to back your claims
- Series B or later investors are running AI risk due diligence and expect more than a self-assessment
- Moving upmarket exposes a critical gap: your team's internal confidence ≠ the independent third-party evidence enterprise buyers require

WHO THIS IS FOR

- SaaS, healthtech, fintech, legaltech, and insurtech companies shipping AI-powered products or features to enterprise customers
- CEOs, CPOs, and CTOs whose product is generating AI governance questions from customers, investors, or regulators
- Product managers fielding enterprise procurement questionnaires about AI safety and trustworthiness they can't credibly answer
- Companies entering regulated markets or moving upmarket where AI trustworthiness is a procurement gate
- Any organization with a deal currently stalled because they can't produce independent AI evidence

WHAT YOU GET

Trustworthiness Report

Scored assessment across key trustworthiness dimensions — reliability, safety, fairness, transparency, and governance controls — with evidence-backed findings and severity ratings.

Risk Register

Catalogued product-level risks prioritized by business exposure — likelihood, impact, and recommended mitigations — so you know what to fix and in what order.

Attestation Summary

A 3–5 page shareable proof artifact designed to be handed directly to enterprise procurement, regulators, or investors. The deal-unblocker. Third-party evidence that self-certification cannot replace.

Remediation Priorities

The top 5–10 specific, actionable fixes ranked by risk reduction impact — with effort estimates and sequencing so your team knows what to do Monday morning.

The Attestation Summary is the artifact that unblocks deals — designed to be forwarded, attached to questionnaires, or presented to a board.

Independent third-party evidence carries weight that self-certification doesn't. Enterprise buyers, regulators, and investors recognize the difference. Tailored to your specific audience — procurement, regulator, or investor. Available via AWS Marketplace, direct, and partners.

HOW IT WORKS

I. Scoping + Evidence Collection

Kickoff call to define the target audience for the Attestation Summary and what you need to prove. Collect product artifacts — architecture docs, model cards, data sheets, monitoring dashboards, and user-facing disclosures.

II. Assessment + Stakeholder Interviews

Structured interviews with product, engineering, data, and legal/compliance teams. Product walkthrough and output analysis across trustworthiness dimensions, benchmarked to NIST AI RMF, ISO 42001, and sector-specific requirements.

III. Synthesis + Attestation Drafting

Score dimensions, build risk register, draft the assessment report, and write the tailored Attestation Summary. Peer review by a second principal — the Attestation will be forwarded, so it must be airtight.

IV. Delivery + Strategy Session

Present findings and hand off the Attestation Summary for immediate use. 1hr session on deploying the artifacts — to close deals, respond to questionnaires, address investor diligence, and prepare for regulatory inquiries.

LOGISTICS

Format	Independent product assessment
Duration	2–5 weeks depending on scope
Participants	6–10 stakeholders: product, eng, data, legal
Attestation	Tailored to your audience — procurement, regulator, or investor
Purchasing	Direct · AWS Marketplace · Partners
Follow-up	Report + 1hr deployment strategy session

WHAT THIS DOES NOT INCLUDE

- Formal certification or legal guarantee (we are not a certification body)
- Ongoing monitoring, continuous assessment, or retainer advisory (available separately)
- Process or governance evaluation of how the product was built (see AI-DLC Evaluation)

NEXT STEP

20-minute intro call with a Realis principal. We'll define the attestation audience, scope the engagement, and give you a fixed price before you commit.

realissolutions.com

ABOUT REALIS SOLUTIONS GROUP

Realis is a senior-only advisory firm at the intersection of artificial intelligence, emerging technology, and enterprise risk. Our advisors have built careers launching new technologies, navigating complex risk environments, and building governance frameworks that hold — protecting over \$4B in client revenue for enterprises and dozens of public-sector organizations.

- **From the Boardroom to the Courtroom** — spanning strategic board advisory through attorney-supported litigation risk and crisis management
- **No generalists, no junior bench, no filler** — every engagement is principal-led by operators who have held the roles your team is navigating

Over \$4B

client revenue protected

Decades

at the intersection of AI, risk & enterprise technology

Available in AWS Marketplace

Seller · Microsoft partner · Google partner